

WDIS Western Diagnostic Imaging Systems



Western Diagnostic Imaging Systems (WDIS) is a unique company that offers customers a level of service and flexibility unmatched on the West Coast. With over 25 years of imaging and x-ray experience WDIS has become a diverse provider of New, Used and Remanufactured Radiological equipment. Today, you would be hard pressed to find another x-ray company that can offer the diversity of products and services of **WDIS**.

WDIS is a Medical Dealer/Distributor providing its' customers in Southern California a wide variety of Medical Imaging Products including sales and service of many OEM companies: Carestream Health, Konica-Minolta, IDC, IMIX, Trixell, Canon, Varian, Vidar, Virtual Imaging, GE, Siemens, CPI, CMT, Pausch, Arcoma, Quantum, Sedecal, Thomson, Sony, Acceleray, Orbiswiss, Dunlee, Ramsoft RIS/PACS and many others.

WDIS is a local dealer that has been part of the Medical community of Southern California for over 20 years. Into a second generation of family ownership, WDIS has long been a source of quality sales and service to our customers. WDIS has always focused attention on providing high end products to the X-ray market. WDIS is a leading Digital Radiology Equipment Integration and non-proprietary Custom Engineering firm that provides LOW COST imaging systems from OEM suppliers across a wide spectrum of technology. This dedication has allowed us to establish direct purchase contracts with original manufacturing suppliers to the major medical imaging corporations. This effectively reduces retail equipment cost to our clients.

WDIS integrates and services many high quality radiology products. Featured among these are products offered by such industry leaders as CMT & Virtual Imaging RF Digital Systems; CPI Rad Vision Digital Systems; Arcoma OTC/tables, Sedecal Universal C-arm/table systems, and IDC, IMIX, Varian, Canon, Trixell, and Acceleray Digital Radiographic Systems. All SMART **SPACE TECHNOLOGY** products are integrated with customer preferred static Detector Flat Panel or CCD technology.

Included with the aforementioned technology, CPI High Frequency Generators, Varian X-ray Tubes, Thomson Medical Image Intensifiers, Sony Medical Film Printers, and Vidar digitizers are another segment of a wide array of imaging products provided by WDIS and its' affiliated organizations. In addition to Southern California, WDIS maintains customer accounts located in Arizona, Oregon, Washington and Texas.

Finally, WDIS is also a provider of Information Technology for many clients with products ranging from Teleradiology and Soft Copy Viewing with Deep Archival Storage through fully featured Imaging Informatics [IHE class] systems with remote multi-facility Scheduling, Billing and Organizational Management. WDIS is a dealer for RamsoftOne RIS/PACS products...

Excellent Performance Imaging Quality ='s WDIS

WDIS is a Medical Remanufacturer of Radiology Equipment

WDIS will always de-install what it remanufactures. All of the equipment is brought into our large warehouse and manufacturing facility in Riverside County where it is stripped to a point that assures the best base level from which to rebuild. In the case of the RF room, we demo to the bare metal frame, burnish, replace all cables, remanufacture the spot film device and add a **NEW Image Intensifier** system with a **NEW High Frequency Solid State CPI** generator interfaced with **NEW "third generation" CMT** digital photo-spot technology.







BEFORE

AFTER

When completely assembled and tested the *WDIS* manufacturing staff then package the system into ideal shipping components and load the entire room into *WDIS* trucks. The equipment is then shipped to the final destination where *WDIS* staff unload, stage and install the entire room. With our personal care, it is easy to understand why we can install our equipment in far less time that others and why our customer so rarely call with any service issues. Currently, WDIS offers our customers remanufactured GE/Siemens RF rooms, GE AMX Portables, Lorad Mammo units, LF Urology tables and various other RAD systems.

WDIS is a Reseller (VAR) of Remanufactured Radiology Equipment

To other Medical Dealers along the West Coast and Southwest *WDIS* is a *Quality Medical Reseller of Remanufacturered X-Ray* in which the reputation of *WDIS* along with the support of the local dealer-sales organization assures the hospital of a quality product at a fair market price with excellent cost of ownership.

WDIS has long had a reputation for quality because it controls the entire remanufacturing process from equipment removal to re-installation of the radiographic system. In order to assure the customer of the best in service support, WDIS will coordinate the installation process with other local dealers. These dealers are involved in the installation and training process and can then provide first line support of the installed equipment to their own customer. It's a win-win for all and helps to lower cost while maintaining excellent quality. Many of our dealer partners send their staff to our factory warehouse and participate in the system testing and calibration before being packed for the installation trip. These same service engineers are there on site during delivery and help clear the way for room construction, delivery and permit issues. Finally, WDIS provides post installation application training to users and maintains a parts depot at our headquarters in Riverside, CA.

Quality.....Service.....Reliability

WDIS is a Systems Integrator



WDIS is now building a new reputation as a Systems Integrator beginning with PACS systems in which WDIS combines hardware, software and the network along with ongoing service support. The world of PACS can be confusing and it's comforting to our customers to know that WDIS has taken on the task of providing a turn-key solution without the high overhead of a large corporation. WDIS purchases the Software License from such RIS/PACS leaders as RamSoft and combines it with Dell hardware, installs the network on site and then trains the user while providing 24 hour phone support. A fully integrated RIS system with billing functionality is also available in an open architecture, multi-tier design. The Imaging Informatics combination of Ramsoft RIS and PACS is known as the RamsoftOne web-based system. The product is available as a single or enterprise solution for radiographic image and medical record data transmission with RAID on-line, deep archival and disaster recovery HIPAA compliant storage.

WDIS 'Smart Space' Technology

In addition, *WDIS* offers a full Radiographic line of DR products tailored to the need of the user in which we take the best of the hardware tables and generators and put together a package that *WDIS* integrates, installs and supports. Retrofit DR plates for existing systems is also available.

WHY WDIS

First and foremost is the **REDUCED COST OF OWNERSHIP** provided by WDIS to Community Hospitals and many other healthcare organizations.

- WDIS provides local service experience in Routine Radiographic X-Ray, SMART SPACE DR, Digital Fluoroscopic Radiography, Mammography and RIS/PACS systems maintained by a competent engineering staff and on-line remote Imaging Informatics diagnostics.
- Phone response is immediate and travel, if necessary, is within 90 minutes for service calls onsite.
- Equipment parts are stored at WDIS headquarters in Riverside, CA.
- Economically priced Extended Service Contracts and low hourly service rates for 'Time and Materials' contracts are available following the first year Warranty period.

IMPROVE YOUR BOTTOM LINE :: CALL WESTERN DIAGNOSTIC IMAGING SYSTEMS

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